







Exclusive 911 Ultimate personalisation



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Philosophy

Porsche Exclusive.
100% Porsche. 100% you.

For over 25 years, our formula for success has been passion for detail and, above all, devotion. It's what motivates Porsche Exclusive to craft something extraordinary again and again. It's how original and unique cars continue to be made available direct from the factory, so that new dreams come true time after time.

How do we do it? With originality, inspiration and enthusiasm, beginning as early as the consultation stage. By focusing on what is most important: your particular wishes and requirements. With attention to detail that translates into precise craftsmanship, and using high quality materials such as leather, Alcantara, carbon, wood or aluminium.

Added value is achieved through dedication and finesse. In other words, we create a product that blends sporty performance, comfort and style and reflects your own personal taste. A Porsche like no other: yours.

We offer a wide range of personalisation options so that you can make further refinements to your Porsche. With visual and technical enhancements for the interior and exterior, from a single alteration to extensive modifications, you can make it even more individual than it was before.

We also have a wealth of experience. Since the very beginning, we have been dedicated to giving customers the opportunity to personalise their vehicle as part of our special request service. Originally called the Porsche 'Sonderwunschprogramm', this was subsequently renamed Porsche Exclusive in 1986. The philosophy remained the same.



Material composition: leather, carbon, wood, aluminium and Alcantara

Exclusive examples

Sometimes, it's the hundredth of a second that counts. Sometimes, it's the hundredth of a millimetre.

Porsche Exclusive is the ultimate in personalisation, offering a wide range of styling options, meticulous precision and genuine exclusivity.

At your request, we can make your vehicle sportier, more comfortable and more individual. We aim to create something truly special and, to be successful, perhaps the most important factor is that we take our time. It is only by taking the utmost care during the consultancy and planning phases and in the selection and crafting of materials that it is possible to design a car that has never been seen before. A car that is tailor-made the way you envisioned, with a harmonious overall concept down to the finest detail and its own unique character which reflects your particular style.

For your inspiration, the following pages feature two customisation examples from Porsche Exclusive.

Would you like an interior finished in high quality leather with selected details painted in the exterior colour of your car? How about a PDK gear selector in aluminium, sports tailpipes in stainless steel or the SportDesign package? You tell us what you want and we will do our utmost to give it to you – provided, of course, that it is technically feasible and does not compromise on quality.

For useful information on how to design your Porsche, please refer to page 46. To find out more about the world of Porsche, turn to page 47 or visit www.porsche.com.

PERECHE 911

911 Carrera S Cabriolet with SportDesign package, sports tailpipes, 20-inch SportTechno wheels, rear apron painted, exterior mirror lower trims painted

O11 Carrera 45 Cabriolet

Why shouldn't you give full expression to your own identity?

A sports car with the 911 identity that blends the tractive force of an all-wheel-drive vehicle with the qualities of a cabriolet. This is anything but an ordinary car.

The 911 Carrera 4S Cabriolet confidently expresses this in a purely aesthetic way with a wider body, a wider rear track and wider rear wheels. For a production model, it is extremely individual. You've noticed this already, but why not go one step further and have it personalised entirely as you've always imagined? You can create a car that is even more sporty, even more powerful and even more individual.

At Porsche Exclusive, we refine your Porsche so that it looks exactly how you pictured it would be. After all, it's not just about the 911 identity, it's also about yours.

The 911 Carrera 4S Cabriolet in Anthracite Brown Metallic is an example par excellence. Equipped with the Carrera S Powerkit engine upgrade to 316 kW (430 hp), its engineering meets high expectations – yours. As does the styling, thanks to the SportDesign front apron. Of course, the small but fine details also play a big role. The wheels partially painted in the exterior colour of the car, the painted exterior mirror lower trims and the painted covers of the headlight cleaning system are proof of that.







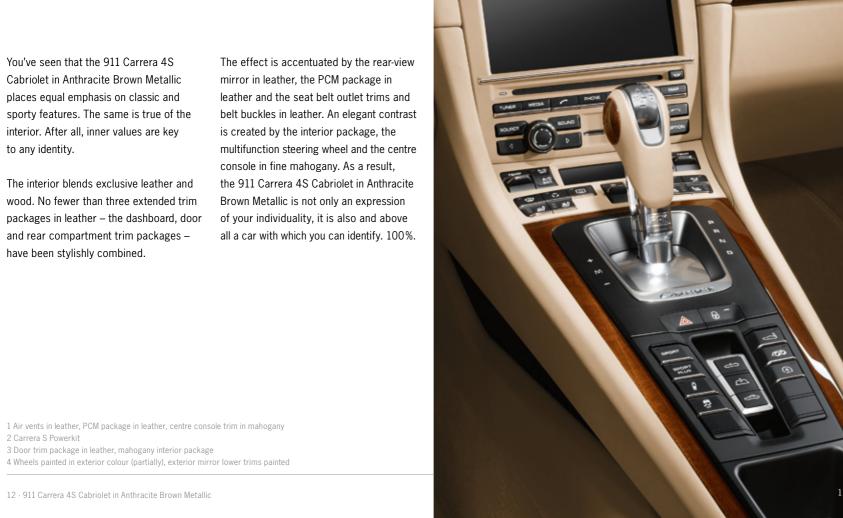
¹ Wheels painted in exterior colour (partially), sports exhaust system

² SportDesign front apron, headlight cleaning system covers painted, exterior mirror lower trims painted, wheels painted in exterior colour (partially)

³ Mahogany interior package, multifunction steering wheel in mahogany, centre console trim in mahogany, PCM package in leather, air vents in leather, seat belt buckles in leather, Sport Chrono stopwatch instrument dial in Luxor Beige

You've seen that the 911 Carrera 4S Cabriolet in Anthracite Brown Metallic places equal emphasis on classic and sporty features. The same is true of the interior. After all, inner values are key to any identity.

The interior blends exclusive leather and wood. No fewer than three extended trim packages in leather - the dashboard, door and rear compartment trim packages have been stylishly combined.









¹ Air vents in leather, PCM package in leather, centre console trim in mahogany

911 Carrera S Cabriolet

Elegant. White.

An open vehicle concept, a boxer engine and everything made exactly the way the driver had envisioned. This was the principle behind the very first Porsche, the 356/1, which was built under the guidance of Ferry Porsche in 1948.

Today, more than six decades on, we continue to create the cars of your dreams. With a tastefully combined exterior and interior, the 911 Carrera S Cabriolet in White exemplifies how your car can be exquisitely tailored to your wishes in our factory where dreams become reality.

The 911 Carrera S Cabriolet in White is an open expression of genuine individuality. The classically pure exterior colour originated in motorsport. The SportDesign package creates a dynamic appearance, which is reinforced by the 20-inch SportTechno wheels. Sports tailpipes provide the stylish finishing touch to the rear end.

In the interior, Espresso leather is combined with trim strips in brushed aluminium for an elegant contrast.





¹ SportDesign package, 20-inch SportTechno wheels, headlight cleaning system covers painted, exterior mirror lower trims painted

^{2 20-}inch SportTechno wheels

³ Interior package in brushed aluminium, centre console trim in brushed aluminium, air vents in leather

What makes a dream unique? The answer lies in a multitude of extraordinary details.

Do you want a SportDesign package for the exterior? For the interior, would you like a Porsche Crest on the centre console storage compartment lid? Are you tempted by the Sport Chrono stopwatch with dial face in White?

All of the above, and more, are possible. We give you the opportunity to add greater individuality and personality. Little by little, piece by piece, millimetre by millimetre. Your dream in White. The 911 Carrera S Cabriolet in White.

Also available on request is a special kind of door opener: your vehicle key painted in the exterior colour of your car. The matching key pouch in leather is finished in the interior colour with decorative stitching and embossed with the Porsche Crest.









¹ Storage compartment lid with Porsche Crest

² Sport Chrono stopwatch instrument dial in White

³ Rear apron painted, sports tailpipes

⁴ SportDesign package, 20-inch SportTechno wheels, exterior mirror lower trims painted

O11 Carrera S

The 911. Porsche identity. Yours, too.

The new 911 is emblematic of the Porsche identity. Instantly recognisable on the road and originally engineered for the racetrack, it continues to stir the emotions today, just as it did in 1963.

The concept may not have been completely redesigned from the ground up, but 90% of all components are, nevertheless, either new or have been fundamentally revised. This is how we do justice to the 911 legend today, and always with tomorrow in mind.

The overall appearance is low, wide and sleek. Particularly striking are the new exterior styling and the extended wheelbase.

In the interior, sportiness in harmony with comfort is the theme. Although much has been restyled, the 911 identity has been preserved and there is plenty of scope for further personalisation.

The new 911 Carrera S in Guards Red from Porsche Exclusive is an impressive illustration of what can be achieved.

Selected details in the exterior colour of the vehicle serve to reinforce its unmistakable identity. The painted front spoiler of the Aerokit Cup makes the car appear lower. Dynamic 20-inch Carrera S wheels with black painted centre spokes emphasise the car's extraordinarily sporty performance and make it look more individual. The interior is just as stylish.



² Rear compartment trim package in leather, rear centre console in leather with decorative stitching, seat helt buckles in leather







³ Leather interior package, air vents in leather, PDK gear selector in aluminium

The elegant interior demonstrates our passion for detail and is unmistakable. An extensive selection of features are finished in Platinum Grey leather. The rearview mirror, the decorative trims on the dashboard and door panels and the seats with the Porsche Crest embossed on the headrests reflect our commitment to outstanding craftsmanship. Even the air vent slats have been painstakingly lined in ultra-thin leather. The decorative seams on selected items, such as the rear centre console or the backrests of the Sports seats Plus, are the epitome of refinement and high quality, accentuating the elegant appearance of the leather.

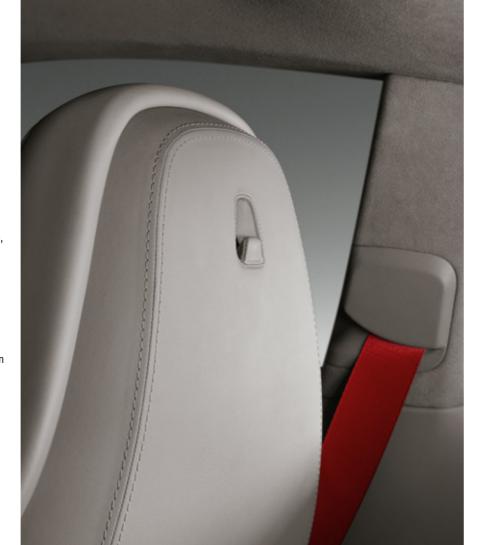
Originality sometimes means adding a splash of colour. Here, this has been achieved with contrasting elements in the exterior colour of the vehicle. Clear accents in Guards Red are set, for example, by the seat belts and Sport Chrono

additional highlight, and one more detail in an exclusive overall composition.

As you can see, even on the inside, there is room to make your car individual. This has always been an integral part of the 911 identity – and yours.

stopwatch. Another striking feature is the red leather edging on the personalised floor mats. The PDK gear selector in aluminium is an

⁴ Aerokit Cup, rear apron painted, wheels painted in black (partially), headlight cleaning system covers painted, exterior mirror lower trims painted, taillights with clear glass look, privacy glazing









¹ Sports seat Plus backrests in leather, seat belts in Guards Red

² Porsche Crest embossed on headrests, belt outlet trims in leather, seat belts in Guards Red

³ Aerokit Cup, Taillights with clear glass look

Colours and materials

Exceptional, extravagant, exquisite, excellent, exact.

In a word: Exclusive.

We can offer a comprehensive selection of colours and materials for you to choose from when designing your new Porsche. A range of colours to sample for the interior and exterior is available, as are high quality materials such as leather, Alcantara, elegant mahogany, carbon or aluminium to enhance the interior. You can find out what is possible at your Porsche Centre. Alternatively, you could visit one of our Customer Centres in Zuffenhausen or Leipzig, where we would be pleased to assist you directly and give you the exclusive advice you need (see page 46).



Some examples of colour to sample paints¹⁾



Some examples of colour to sample leathers1



Leather

Leather is a traditional natural material a true classic. Items made of leather are both timeless and hardwearing.



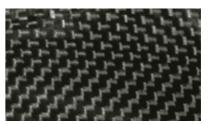
Alcantara

This high quality material is easy to care for, washable and has excellent non-slip properties.



Mahogany²⁾

Mahogany is a dark, fine wood. Its fine grain gives it a very modern and elegant look.



Carbon

Carbon is a light but highly durable material which has its origins in motorsport. Its sporty look is the ideal complement to the car's race bred engineering.



Brushed aluminium sets clear accents and gives the interior a sporty, minimalist appearance.

22 · Colours and materials Colours and materials · 23

¹⁾ Must be technically feasible and meet Porsche quality requirements.

²⁾ Since wood is a natural product, there may be variations in colour and grain.

| Exclusive options | Carrera | Carrera S | Carrera 4 | Carrera 4S | Carrera Cabriolet | Carrera S Cabriolet | Carrera 4 Cabriolet | Carrera 4S Cabriolet | | |
|---|---------|-----------|-----------|------------|-------------------|---------------------|---------------------|----------------------|-------|------------|
| Option | 911 (| 911 (| 911 (| 911 | 911 (| 911 | 911 | 911 (| l no. | Page |
| Exterior. | | | | | | | | | | |
| Aerokit Cup | 0 | 0 | 0 | 0 | - | - | - | - | XAA | 4, 18, 21 |
| SportDesign package | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | XAT | 8, 14, 17 |
| SportDesign front apron | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | XAS | 10, 14 |
| • Bi-Xenon main headlights in black including Porsche Dynamic Light System (PDLS) ¹⁾ | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | XEX | 4, 21 |
| Air intake grilles painted ²⁾ | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | CNF | 25 |
| • Front spoiler painted ²⁾ | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | CAH | 25 |
| Headlight cleaning system covers painted ²⁾ | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | XUB | 10, 14, 25 |
| • Exterior mirror lower trims painted ²⁾ | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | CNL | 4, 10, 14 |
| • Rear apron painted ²⁾ | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | CNG | 10, 17, 25 |
| • Exterior package painted ²⁾ | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | DAR | - |
| • Taillights with clear glass look ¹⁾ | 0 | 0 | - | - | 0 | 0 | - | - | XXG | 18, 21 |
| Privacy glazing | 0 | 0 | 0 | 0 | - | - | - | - | XPL | 4, 18, 21 |
| Model designation on doors in black ³⁾ | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | CAS | - |
| • Model designation on doors in silver ³⁾ | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | CAT | - |

¹⁾ Available from 11/2012 at the earliest.

For fuel consumption and CO₂ emissions, please refer to page 49.







Painted in exterior colour unless otherwise specified at the time of order.
 More information on paint finishes in a contrasting exterior colour is available from your Porsche Centre.

 Available from 10/2012 at the earliest.

not available ○ I number/extra-cost option • standard □ available at no extra cost
 More detailed information on individual equipment and equipment packages can be found in the respective vehicle price list.

¹ Front spoiler painted, air intake grilles painted 2 Headlight cleaning system covers painted

³ Rear apron painted, sports tailpipes

| Option | 911 Carrera | 911 Carrera S | 911 Carrera 4 | 911 Carrera 4S | 911 Carrera Cabriolet | 911 Carrera S Cabriolet | 911 Carrera 4 Cabriolet | 911 Carrera 4S Cabriolet | I no. | Page |
|---|-------------|---------------|-----------------|-----------------|-----------------------|-------------------------|-------------------------|--------------------------|-------|------------|
| Engine, transmission, chassis and wheels. | | | | | | | | | | |
| Carrera S Powerkit engine upgrade to 316 kW (430 hp) with sports exhaust system (I no. 176), specially designed twin tailpipes and Sport Chrono Package (I no. 639/640) | - | 0 | _ | 0 | - | 0 | - | 0 | X51 | 13 |
| Sports tailpipes | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | XLT | 8, 17, 25 |
| • 20-inch SportTechno wheels ¹⁾ | 0 | 0 | O ²⁾ | O ²⁾ | 0 | 0 | O ²⁾ | O ²⁾ | XRT | 8, 14, 27 |
| Wheels painted in exterior colour (partially) ¹⁾ | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | XD9 | 10, 13, 27 |
| Wheels painted in black (partially) ¹⁾ | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | XDA | 4, 21, 27 |
| Wheels painted in contrasting exterior colour (partially) ¹⁾ | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | CRX | - |
| Wheels painted in satin platinum (completely) ^{1), 3)} | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | XDH | 27 |
| Wheel spacers, 5 mm | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | XRP | - |









For fuel consumption and CO₂ emissions, please refer to page 49.

Includes wheel centres with full-colour Porsche Crest.
 Available from 09/2012 at the earliest.
 Only in conjunction with 20-inch Carrera S wheels.

not available ○I number/extra-cost option • standard □ available at no extra cost
 More detailed information on individual equipment and equipment packages can be found in the respective vehicle price list.

^{1 20-}inch SportTechno wheel

² Wheel painted in exterior colour (partially)

³ Wheel painted in black (partially)

⁴ Wheel painted in satin platinum (completely)

| Option Interior. | 911 Carrera | 911 Carrera S | 911 Carrera 4 | 911 Carrera 4S | 911 Carrera Cabriolet | 911 Carrera S Cabriolet | 911 Carrera 4 Cabriolet | 911 Carrera 4S Cabriolet | l no. | Page |
|---|-------------|---------------|---------------|----------------|-----------------------|-------------------------|-------------------------|--------------------------|--------------------------|---------------------|
| Interior package painted ¹⁾ | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | EER | 29 |
| Dashboard trim strip painted ¹⁾ | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | XDM | 29 |
| Instrument dials coloured ²⁾ Luxor Beige Racing Yellow White Guards Red | 0 0 | 0 0 0 0 | 0 0 0 | 0 0 0 0 | 0 0 0 | 0 0 0 | 0 0 0 0 | 0 0 0 | XFL XFR XFJ XFG | 11 - 15 19 |
| Sport Chrono stopwatch instrument dials coloured Luxor Beige Racing Yellow White Guards Red | 0 0 0 | 0 0 0 0 | 0 0 0 0 | 0 0 0 0 | 0 0 0 | 0 0 0 0 | 0 0 0 0 | 0 0 0 | CZT CGE CGJ CGG | 11 - 17 29 |
| PCM package painted ³⁾ | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | CUF | - |
| Air vents painted ³⁾ | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | CTR | - |
| • Air vent slats painted ³⁾ | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | CDN | 29 |







¹⁾ Paint in exterior colour.

²⁾ Available from 11/2012 at the earliest.

³⁾ Painted in exterior colour unless otherwise specified at the time of order. More information on paint finishes in a contrasting exterior colour is available from your Porsche Centre.

not available ○ I number/extra-cost option • standard □ available at no extra cost
 More detailed information on individual equipment and equipment packages can be found in the respective vehicle price list.

¹ Interior package painted, centre console trim painted, instrument surround in leather, PDK gear selector in aluminium

² Sport Chrono stopwatch instrument dial in Guards Red

³ Air vent slats painted

| Option | 911 Carrera | 911 Carrera S | 911 Carrera 4 | 911 Carrera 4S | 911 Carrera Cabriolet | 911 Carrera S Cabriolet | 911 Carrera 4 Cabriolet | 911 Carrera 4S Cabriolet | l no. | Page |
|--|-------------|---------------|---------------|----------------|-----------------------|-------------------------|-------------------------|--------------------------|-------|--------|
| Interior. | | | ۰ | | | | | | VVC | 20. 21 |
| Centre console trim painted ¹⁾ | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | XYG | 29, 31 |
| • Seat belts in | | | | | | | | | | |
| Silver Grey | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | XSH | - |
| Guards Red | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | XSX | 20, 31 |
| Racing Yellow | 0 | 0 | 0 | 0 | 0 | 0 | 0 | $ \circ $ | XHN | _ |
| Luxor Beige | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | XHP | _ |
| Yachting Blue | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | XHR | _ |
| Sports bucket seat belt passages painted ²⁾ | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | CMT | - |
| • Vehicle key painted ²⁾ | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | CWK | 31 |
| Rear footwell lighting | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | CEE | - |





¹⁾ Paint in exterior colour.

²⁾ Painted in exterior colour unless otherwise specified at the time of order. More information on paint finishes in a contrasting exterior colour is available from your Porsche Centre.

not available ol number/extra-cost option standard □ available at no extra cost
 More detailed information on individual equipment and equipment packages can be found in the respective vehicle price list.

¹ Centre console trim painted

² Seat belts in Guards Red, belt outlet trims in leather 3 Vehicle key painted, key pouch in leather

| Option | 911 Carrera | 911 Carrera S | 911 Carrera 4 | 911 Carrera 4S | 911 Carrera Cabriolet | 911 Carrera S Cabriolet | 911 Carrera 4 Cabriolet | 911 Carrera 4S Cabriolet | l no. | Page |
|--|-------------|---------------|---------------|----------------|-----------------------|-------------------------|-------------------------|--------------------------|-------|--------|
| Interior: leather¹). | | | | | | | | | | |
| Leather interior package | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | EEA | 19, 33 |
| Dashboard trim strip in leather | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | XVP | 19, 33 |
| Dashboard trim package in leather | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | CZW | 33 |
| Door trim package in leather | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | CXM | 13 |
| Rear compartment trim package in leather | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | CXN | 18 |
| Rear-view mirror in leather | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | CVW | 11, 33 |
| Steering wheel rim with decorative stitching in contrasting colour ²⁾ | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | CLU | - |





3 Leather interior package, dashboard trim package

1 Dashboard trim package in leather

2 Rear-view mirror in leather

¹⁾ Leather in interior colour unless otherwise specified at the time of order.

More information on leather finishes in a contrasting interior colour is available from your Porsche Centre.

²⁾ Available from 11/2012 at the earliest.

More detailed information on individual equipment and equipment packages can be found in the respective vehicle price list.

not available ○ I number/extra-cost option • standard □ available at no extra cost in leather, air vents in leather

| Option | 911 Carrera | 911 Carrera S | 911 Carrera 4 | 911 Carrera 4S | 911 Carrera Cabriolet | 911 Carrera S Cabriolet | 911 Carrera 4 Cabriolet | 911 Carrera 4S Cabriolet | l no. | Page |
|--|-------------|---------------|---------------|----------------|-----------------------|-------------------------|-------------------------|--------------------------|-------|------------|
| Interior: leather¹). | | | | | | | | | | |
| • Instrument surround upper section in leather ²⁾ | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | XNG | 29 |
| Steering column casing in leather | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | XNS | 35 |
| Air vents in leather | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | СТК | 11, 15, 35 |
| Air vent slats in leather | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | CZV | _ |
| PCM package in leather | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | CUR | 12, 33, 39 |
| Centre console trim in leather | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | XHB | 35 |
| Storage compartment lid with model logo | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | XUV | 37 |
| Storage compartment lid with Porsche Crest | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | XPT | 16, 35 |
| • Transmission tunnel in rear in leather with decorative stitching | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | XHS | 18 |
| Sports seat Plus backrests in leather | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | XWK | 20 |







¹⁾ Leather in interior colour unless otherwise specified at the time of order.

More information on leather finishes in a contrasting interior colour is available from your Porsche Centre.

²⁾ Available from 11/2012 at the earliest.

not available ○ I number/extra-cost option • standard □ available at no extra cost
 More detailed information on individual equipment and equipment packages can be found in the respective vehicle price list.

¹ Centre console trim in leather, storage compartment lid with Porsche Crest

² Steering column casing in leather

³ Air vents in leather

| Option | 911 Carrera | 911 Carrera S | 911 Carrera 4 | 911 Carrera 4S | 911 Carrera Cabriolet | 911 Carrera S Cabriolet | 911 Carrera 4 Cabriolet | 911 Carrera 4S Cabriolet | l no. | Page |
|---|-------------|---------------|---------------|----------------|-----------------------|-------------------------|-------------------------|--------------------------|-------|--------|
| Interior: leather¹). | | | | | | | | | | |
| Porsche Crest embossed on headrests | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | XSC | 21 |
| Seat belt buckles in leather | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | CDT | 11, 18 |
| Belt outlet trims in leather | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | СТН | 20, 37 |
| Fuse box cover in leather | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | CUJ | 37 |
| Personalised floor mats with leather edging | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | CFX | 37 |
| Key pouch in leather | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | CPE | 31 |









¹⁾ Leather in interior colour unless otherwise specified at the time of order.

More information on leather finishes in a contrasting interior colour is available from your Porsche Centre.

not available ○I number/extra-cost option • standard □ available at no extra cost
 More detailed information on individual equipment and equipment packages can be found in the respective vehicle price list.

¹ Inner door sill guards in leather

² Personalised floor mats with leather edging

³ Fuse box cover in leather

⁴ Storage compartment lid with model logo

| Option | 911 Carrera | 911 Carrera S | 911 Carrera 4 | 911 Carrera 4S | 911 Carrera Cabriolet | 911 Carrera S Cabriolet | 911 Carrera 4 Cabriolet | 911 Carrera 4S Cabriolet | l no. | Page |
|--|-------------|---------------|---------------|----------------|-----------------------|-------------------------|-------------------------|--------------------------|---------------------|-------------------|
| Interior: Alcantara, mahogany ¹⁾ , carbon, aluminium. | | | | | | | | | | |
| PDK gear selector in Alcantara | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | CLH | - |
| • Gear lever in Alcantara ²⁾ | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | CLB | _ |
| Mahogany interior package | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | EEB/EEC/ EED/EEF | 11, back cover |
| Heated multifunction steering wheel in mahogany | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | XHF | cover, 11 |
| Centre console trim in mahogany | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | XHG | 12, 39 |
| Carbon interior package | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | EEG/EEH/ EEJ/EEK | 39 |
| Heated multifunction steering wheel in carbon | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | XHL | 39 |
| Centre console trim in carbon | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | XHM | 39 |
| Brushed aluminium interior package | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | EEL/EEM/ EEN/EEP | 15 |
| Centre console trim in brushed aluminium | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | XYE | 15 |
| PDK gear selector in aluminium | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | XYA | 19, 39 |
| • Pedals and footrest in aluminium ²⁾ | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | EFA | - |







 $^{^{1)}}$ Since wood is a natural product, there may be variations in colour and grain. $^{2)}$ Available from 11/2012 at the earliest.

not available ○ I number/extra-cost option • standard □ available at no extra cost
 More detailed information on individual equipment and equipment packages can be found in the respective vehicle price list.

¹ Carbon interior package, centre console trim in carbon, heated multifunction steering wheel in carbon

² Centre console trim in mahogany

³ PDK gear selector in aluminium

| | 1 Carrera | 1 Carrera S | 1 Carrera 4 | 1 Carrera 4S | 1 Carrera Cabriolet | 1 Carrera S Cabriolet | 1 Carrera 4 Cabriolet | 1 Carrera 4S Cabriolet | | |
|---|-----------|-------------|-------------|--------------|---------------------|-----------------------|-----------------------|------------------------|-------|------|
| Option Door sill guards 1). | 911 | 911 | 911 | 911 | 911 | 911 | 911 | 911 | l no. | Page |
| Door sill guards : Door sill guards in carbon | | 0 | 0 | 0 | 0 | 0 | 0 | 0 | X69 | 41 |
| Door sill guards in carbon, illuminated | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | XXD | 41 |
| Personalised door sill guards in carbon, illuminated | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | CXE | - |
| Door sill guards in stainless steel | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | X70 | 41 |
| Door sill guards in stainless steel, illuminated | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | XXB | 41 |
| Personalised door sill guards in stainless steel, illuminated | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | CXC | - |









¹⁾ Available from 11/2012 at the earliest.

not available ○ I number/extra-cost option • standard □ available at no extra cost
 More detailed information on individual equipment and equipment packages can be found in the respective vehicle price list.

¹ Door sill guards in carbon

² Door sill guards in carbon, illuminated

³ Door sill guards in stainless steel

⁴ Door sill guards in stainless steel, illuminated

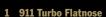
Exclusive expertise

When was the last time your dream became reality?

What better way could there be to make a Porsche even more special than to add your own personal touch? This is the philosophy behind the Porsche 'personalisation programme', known since 1986 as Porsche Exclusive. You can have your vehicle individually tailored to your unique requirements even before it leaves the factory. Handcrafted visual and technical enhancements for the interior and exterior, using fine materials and with customary Porsche quality. The possibilities are as varied as your imagination allows.

At Porsche Exclusive, we create truly special cars and genuinely limited-edition production runs with an intense passion for detail and a focus on quality craftsmanship. Our ever constant goal is to ensure that each and every Porsche car is exceptional, with its own distinctive personality and character. The results are cars such as the legendary 911 Turbo Flatnose and, most recently, the 911 Sport Classic and 911 Speedster.

On the following pages, we showcase 10 extraordinary Porsche models. All limited editions, they epitomise the principle on which Porsche Exclusive is founded: exclusive expertise. Every vehicle created by Porsche Exclusive is unique and lives up to our claim and motto 'the most personal car'.



Between 1982 and 1989, Porsche gave new 911 Turbo customers the option of a front end based on the type 935. While its style was not uncontroversial at the time, the Flatnose is now considered an Eighties icon.

2 935 Street

As a one-off in 1983, Porsche built a street-legal version of the type 935 racing car. The combination of power and luxury made the 935 Street unique in its time.

3 911 Turbo S Lightweight

In 1992 and 1993, the 911 Turbo S Lightweight was the highlight of the Porsche model range. Thanks to a purposefully weight-saving construction, each of one of the 86 exclusive models produced delivered extraordinary performance.

4 911 Carrera 2 Speedster Turbolook

In 1993, Porsche realised an exclusive customer dream: 15 cars of the then brand-new 911 Carrera 2 Speedster were given the prestigious Turbo Look by Porsche Exclusive. The brake system of the 911 Turbo was also available as an option.









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5 911 Turbo Flatnose

A standout feature of the type 964 series, the 911 Turbo Coupé was available in Flatnose design. Production ran from 1993 to 1994. The Flatnose makeover was limited to 76 models and, in addition to other style modifications, many of these were given an uprated Turbo engine.

6 911 Turbo Cabriolet

A Porsche Exclusive special for sun-loving and power-hungry customers, a limited number of the 911 Turbo was produced in Cabriolet form. The combination of fresh air and Turbo performance was available to just 14 customers.

7 911 Carrera Speedster

One of the rarest Porsche cars ever, the 911 Speedster was based on the 911 (type 993) mod series. Only two were made in 1995 and 2000.

8 911 Turbo S

With the 911 Turbo S manufactured between 1997 and 1998, the Porsche Exclusive tradition of small-scale production reached its high point. The 993 Turbo S was the only model in the series to achieve a top speed of 300 km/h (186 mph).

9 911 Sport Classic

This small-scale production run from 2009 to 2010 blended the traditional with the modern to create a typical Porsche work of art. The 911 Sport Classic with double-dome roof, 'ducktail' and 19-inch Sport Classic wheels with the traditional styling of Fuchs wheels was limited to 250 cars.

10 911 Speedster

Produced in a limited quantity of 356 from 2010 to 2011, the 911 Speedster not only impressed with its handcrafted, personalised interior, it distinguished itself visually from all other members of the 911 family thanks to its shorter windscreen frame, rear apron with side air outlets and dynamically styled Speedster hood compartment lid two muscular haunches.













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Designing your Porsche

Porsche Exclusive - What else is exclusive to each and every car? Exclusive advice.

Everything starts with the right advice and your exclusive wishes and requirements. We offer personal support and individual expert advice to each and every customer. So, why wait? Make an appointment with your Porsche Centre to discuss your requirements. Or contact our Porsche Exclusive Customer Centre in Zuffenhausen directly: tel.: +49 (0)711 911-25977 or e-mail: customercenter-exclusive@porsche.de.

You can see what we really mean by customisation at our Porsche Exclusive Customer Centres in Zuffenhausen and Leipzig. Here, you can select the materials, such as leather, wood or aluminium. and the paint finishes that you desire and plan your own Porsche using the Porsche Car Configurator.

We want to show you what we can do and experience how we make customer requirements into reality, here, directly on site. All down to the smallest detail, just as you would expect from Porsche Exclusive. The Porsche new vehicle warranty applies for all Porsche Exclusive options and special designs. Please appreciate that some Porsche Exclusive options may require a longer delivery lead time.



Panorama

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Porsche Financial Services

Our range of financial services is innovative and specially tailored to the needs of Porsche owners. Products range from attractive finance and leasing options to vehicle insurance and the Porsche Card.



Porsche Tequipment

Personalise your Porsche at any time after purchase with the Tequipment range of approved accessories. Perfectly matched to your vehicle and covered in full by your original vehicle warranty.



Driver's Selection by Porsche Design

With products ranging from fashion and accessories to tailored luggage, this unique collection combines quality and style with everyday practicality.

Porsche Classic

Your specialist source for genuine Porsche parts and technical documentation as well as servicing, repair and restoration for all types of classic Porsche. Find out more at www.porsche.com/classic.



Porsche Clubs

Since the first Porsche Club was founded in 1952, their number has grown to 640 with a total of 181,000 members worldwide. To find out more, call +49 (0)711 911-23252 or go to www.porsche.com/clubs.



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Porsche Sport Driving School:

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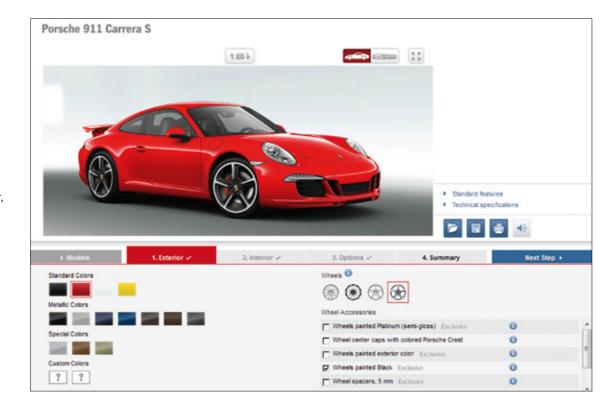
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Porsche Car Configurator

Create your own identity.

Taste, personality, style. You decide how to refine the new 911 Carrera to your personal preference. With the Porsche Car Configurator, you can see the result instantly on your computer. Just four steps are all it takes to create the Porsche of your dreams.

To access the Porsche Car Configurator, go to www.porsche.com.



| 911 Carrera models | 911 Carrera | 911 Carrera S | 911 Carrera 4 | 911 Carrera 4S |
|----------------------------------|-------------------------|-------------------------|-------------------------|-------------------------|
| Fuel consumption/emissions | Manual/PDK | Manual/PDK | Manual/PDK | Manual/PDK |
| Urban in I/100 km (mpg) | 12.8 (22.1)/11.2 (25.2) | 13.8 (20.5)/12.2 (23.2) | 13.2 (21.4)/11.7 (24.1) | 14.2 (19.9)/12.7 (22.2) |
| Extra urban in I/100 km (mpg) | 6.8 (41.5)/6.5 (43.5) | 7.1 (39.8)/6.7 (42.2) | 7.1 (39.8)/6.8 (41.5) | 7.5 (37.7)/7.0 (40.4) |
| Combined in I/100 km (mpg) | 9.0 (31.4)/8.2 (34.4) | 9.5 (29.7)/8.7 (32.5) | 9.3 (30.4)/8.6 (32.8) | 9.9 (28.5)/9.1 (31.0) |
| CO ₂ emissions (g/km) | 212/194 | 224/205 | 219/203 | 234/215 |

| 911 Carrera models | 911 Carrera Cabriolet | 911 Carrera S Cabriolet | 911 Carrera 4 Cabriolet | 911 Carrera 4S Cabriolet |
|----------------------------------|--------------------------|----------------------------|----------------------------|-----------------------------|
| Fuel consumption/emissions | Manual/PDK | Manual/PDK | Manual/PDK | Manual/PDK |
| Urban in I/100 km (mpg) | 13.1 (21.6)/11.4 (24.8) | 14.1 (20.0)/12.4 (22.8) | 13.5 (20.9)/11.9 (23.7) | 14.4 (19.6)/12.9 (21.9) |
| Extra urban in I/100 km (mpg) | 7.0 (40.4)/6.7 (42.2) | 7.2 (39.2)/6.9 (40.9) | 7.2 (39.2)/6.9 (40.9) | 7.6 (37.2)/7.1 (39.8) |
| Combined in I/100 km (mpg) | 9.2 (30.7)/8.4 (33.6) | 9.7 (29.1)/8.9 (31.7) | 9.5 (29.7)/8.7 (32.5) | 10.0 (28.2)/9.2 (30.7) |
| CO ₂ emissions (g/km) | 217/198 | 229/210 | 224/205 | 236/217 |

48 · Porsche Car Configurator Fuel consumption figures for the 911 Carrera models · 49

The vehicles shown contain personalised Even if a potential supplier has been and Porsche Exclusive items of equipment granted general type approval for options may vary from market to market due to local restrictions and regulations.

your vehicle. These are available from your used which are not formally approved ment parts or accessories which are not materials may differ from those illustrated. Porscheplatz 1

Errors and omissions excepted.

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